



इवयमेव पुणेन्द्रता ।
Abhinav Education Society's

INSTITUTE OF MANAGEMENT & BUSINESS ADMINISTRATION, AKOLE

Approved by AICTE, New Delhi, Recognised by DTE (Govt of MH) and Affiliated to Savitribai Phule Pune University, Pune

Dhamangaon Awari Road, Akole, Dist. Ahmednagar M.S. 422 601

Tel.: (02424) 221283, 223458, Fax : (02424) 223943

• DTE Code : MB5320

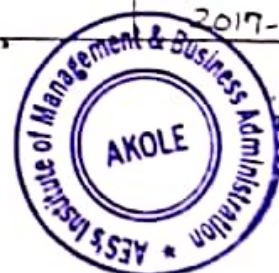
• Unipune PUNCODE : IMMA017220

Ref. No. :

Date: / /20

3.5.1: Number of functional MoUs/linkages with institutions/ industries in India and abroad for internship, on-the-job training, project work, student / faculty exchange and collaborative research during the last five years.

Sr. No.	Name of Industry	Name of Activity	Year
1	Phranakhon Si Ayutthaya Rajabhat University Bangkok, Thailand	Faculty & Student Exchange Programme	2017-18
2	Malpani Industries Ltd. Sangamner	Industrial Visit, SIP	2018-19
3	Amrutsagar Sahkari Dudh Vyavsayik va Prakriya Sangh Maryadit Akole	SIP	2021-22
4	Om Sai Dairy Pvt. Ltd. Akole	SIP	2021-22
5	Pravara Sahakari Bank Ltd	SIP	2019-20
6	S.R. Throat Milk Pro Pvt. Ltd	SIP	2018-19
7	Sahyadri Agro Ind food Pvt. Ltd	SIP	2017-18





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Institute of Management and Business Administration, Akole
Approved by AICTE, New Delhi, Recognised by DTE (Govt. of MH) and Affiliated to Savitribai Phule
Pune University, Pune Dhamangaon Awari Road, Akole Dist. Ahmednagar M.S. 422601

Faculty Exchange program Activity Report

Academic Year 17-18

Introduction:

The following report outlines the details and outcomes of a faculty exchange program conducted between Abhinav Education Society's Institute of Management and Business Administration, Akole and Phranakhon Si Ayutthaya Rajabhat University Bangkok, Thailand. The program aimed to foster academic collaboration, cultural exchange, and knowledge sharing between the participating institutions. This report provides an overview of the program's objectives, activities, achievements, and recommendations for future collaborations.

Objectives:

The primary objectives of the faculty exchange program were as follows:

- Promote academic collaboration:** Encourage faculty members from both institutions to share their expertise, knowledge, and teaching methods to enhance the quality of education.
- Cultural exchange:** Provide an opportunity for faculty members to experience each other's cultures, traditions, and educational systems, promoting mutual understanding and appreciation.
- Research collaboration:** Foster joint research projects, publications, and collaborations in areas of mutual interest, facilitating the exchange of ideas and research methodologies.

Program Activities:

Abhinav Education Society's Institute of Management and Business Administration, Akole and Phranakhon Si Ayutthaya Rajabhat University Bangkok, Thailand, for the MBA students in the Institute for 2 days. The program was on 18th and 19th September of 2017 with one hour of Basic Numerical Methods and Human Resource Management each. The faculty exchange program is a mutual, inter-institutional agreement with the exchange of expertise and services for each other. For the exchange program, Phranakhon Si Ayutthaya Rajabhat University Bangkok, Thailand conducted classes for students of Abhinav Education Society's Institute of Management and Business Administration, Akole. Ms. Sumona Punphone took lectures for Research methodology and Mr. Lijuan Sun took Human Resource Management, Five hour each. For the



students of Abhinav Education Society's Institute of Management and Business Administration, Akole, On day 1, September 18, 2017, Ms. Sumona Punphone, day started with the session on Basic business research Methods at 10:30 am and end with uses and application of research at 4.30 pm . The classes were very interesting and interactive with the participation of around 67 students from the first and second-year. The focus of the lectures was on creating Interest toward research, the session covered the topic of objectives, advantages and uses of research in life by giving many live examples. The 1st day session came to an end with more new knowledge for the students and more experience from a new teacher in research. Mr. Lijuan Sun took session on 2nd day on Human Resource Management. This session focused on the Grievance Redressal, by including the topics, Causes of Grievance, Importance of Grievance, Procedure and Essentials of Grievance. The session was very good and interactive with the participation of around 66 students of the MBA. The second day came to an end at 04:30 p.m. with a lot of positive remarks. Both Days were a great success with more positive reactions from the faculties and students.

Conclusion:

The faculty exchange program between the Abhinav Education Society's Institute of Management and Business Administration, Akole and Phranakhon Si Ayutthaya Rajabhat University Bangkok, Thailand proved to be a valuable initiative for promoting academic collaboration, cultural exchange, and research partnerships. The program successfully achieved its objectives, resulting in enhanced teaching practices, research output, and cross-cultural understanding. By implementing the recommendations mentioned above, future collaborations can further strengthen the relationship between the two institutions and create more opportunities for mutual growth and development.



Event Photos











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Phule Pune University, Pune Dhamangaon Awari Road, Akole Dist. Ahmednagar M.S. 422601

College Activity Organized Report

Academic Year 2018-19

Activity Report

Industrial Visit-Malpani Industry Ltd. Sangamner

Academic Year 2018-19	
Name of Programme	Industrial Visit-Malpani Industry Ltd. Sangamner
Day and Date	29-9-2018 (Saturday)
Venue	Malpani Industry Sangamner
Name of Cell/Committee	Student Development Cell
Name of Coordinator	Mr. Anil Bendre

Industrial Visit-Malpani Industry Ltd. Sangamner

Abhinav Shikshan Sanstha's Institute of Management and Business Administration, Akole – Activity Cell has organized Industrial Visit at Malpani Industry Ltd. Sangamner 29 Sept. 2018 (Saturday). All the teaching, supporting staff and students participated in this activity.

1. Introduction:

The purpose of this industrial visit report is to provide an overview of my visit to Malpani Industry Ltd. Sangamner, which took place on 29 Sept. 2018 (Saturday). The visit aimed to gain practical insights into the operations and functioning of the company, as well as to understand the industry's best practices and technological advancements.

2. Company Background:

Malpani Industry Ltd. Sangamner is a leading tobacco manufacturing company that specializes in tobacco. The company has achieved significant growth and recognition in the market. It operates on a global scale and is known for its commitment to innovation, quality, and customer satisfaction.



3. **Objectives of the Visit:** The primary objectives of the industrial visit were as follows:
- a) To understand the company's production processes and workflow.
 - b) To observe the implementation of advanced technologies and automation.
 - c) To gain insights into the company's quality control measures.
 - d) To learn about the company's safety protocols and environmental sustainability initiatives.
 - e) To interact with industry professionals and learn about their experiences and challenges.

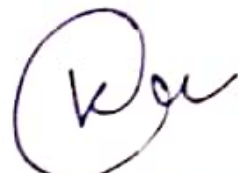
Some Glimpses of Event







Mr. Anil Bendre
Activity Coordinator



Mr. Kiran Gonte
HOD



M/s. D.J. Malpani Group

Malpani Estate, kasara dumala , sangamner -422605

Dist - Ahmednagar, (M.H.)India

Telefax No: - (02425) 225035, 225261

Email-admin@djmalpani.com

Ref - Out No -M/s D J Malpani/Internship /1721/2018

Date- 31 /07/2018

TO WHOMSOEVER IT MAY CONCERN

This is to certify that, Mr. Kishor Ramdas Chokhande student of MBA Final year has successfully completed Summer Internship Training programmer."A Study Of Market Survey For Malpani Products In Sangamner" for a period of 2 june 2018 to 31 july 2018 with M/s D.J. Malpani, Sangamner .

As per our assessment he is hard working and his performance has been excellent during the training program.

We wish him all the success for his future endeavors.


M/s D.J. Malpani Group





Certificate

To Whom it May Concern

This is to certify that, **WAKCHAURE VINOD MACHHINDRA** student of **ABHINAV EDUCATION SOCIETY'S INSTITUTE OF MANAGEMENT AND BUSINESS ADMINISTRATION, AKOLE** has successfully completed her project on the subject of on **"THE STUDY OF TRAINING & DEVELOPMENT"**, for the purpose of academic curriculum in the partial fulfillment of Master of Business Administration under Savitribai Phule Pune University, Pune.

The project work was carried out during the period of 16th May To 15th July 2019 with our Group at Sangamner.

During the project tenure of her training, she found us as sincere, smart and hard worker. His efforts towards the project have been highly appreciated by our Group.

Best of luck for her future endurance ...!

Thanking you,

For Malpani Group

Thite Anand

Welfare Officer & Sr. Executive-HR

Date: 16th Sep 2019

Place: Sangamner



सहकारी दूध व्यावसायिक व प्रक्रिया संघ मर्यादित, अकोले
मु.पो.ता.अकोले, जि. अहमदनगर - ४२२ ६०१
फ़ोन: (०२०)२४१२१२१, २२३५८१ फ़ैक्स: (०२०)२४१२२१, २४१२३१, २४१२४१
E mail ID : rajshree@rajshree.com
rajshree@rajshree.com

Certificate

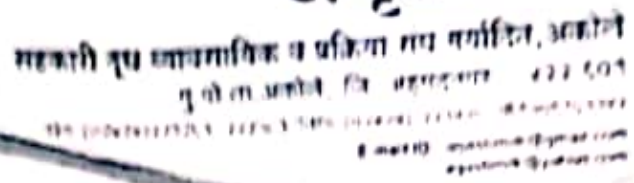
"A STUDY OF DISTRIBUTION CHANNEL TOWARD AGASTI MILK "

We wish him all the success in future endeavors.

General Manager
Amrutsagarsah.DudhVyav. ValPrakriyaSanghmaryaditAkole
Tel -AkoleDist- A. nager



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Page No. 2101111/2102 Date 21/05/2022

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सहकारी दूध व्यावसायिक व प्रक्रिया संग मर्चान्त, अकोले
मृषो ता प्रकोले, जि. प्रमदगण ४३३ १००

DATE-21/05/2022.

CERTIFICATE

This is certify that Mr. Atul Bhaskar Korde, a student of MBA -II
studying in INSTITUTE OF MANAGEMENT & BUSINESS ADMINISTRATION, AKOLE
affiliated to "Savitribai Phule Pune University". He has completed project work in
"A STUDY OF INVENTORY MANAGEMENT & CONTROL" for our company from 15
"oct 2021 to 15" dec 2021 and has submitted report successfully.

We wish him the very best luck for her future endeavors

Signature of incharge



(Signature)
General Manager
Amrut Sagar Sah Doodh Vayra & Pratikya Sangh
112 Akole, Tal. Akole-432001, Dist. Amravati

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Reg No. AHR/PROD/A/162

Dated: 09/07/2018

अमृतसागर

सहकारी दूध व्यावसायिक व प्रक्रिया संघ मर्यादिन, अकोले
मु.पो.ता.अकोले, जि. अहमदनगर - ४२२ ६०९
फोन : (०२४२४) २२९२६९, २२९४८९ फॅक्स : (०२४२४) २२९४२८
Email ID : agastimilk@gmail.com
agastimilk@yahoo.com

Out Word No./Akole /Amrutsagar/ 784 /2018-19

Date- 22 /11/2018



Certificate

This is certified that Mr. Sonwane Ravindra Bhausaheb a student of MBA - Second year of "Abhinav Education Society's Institute of Management and Business Administration, Akole; Dist- Ahmednagar, Savitribai Phule Pune University, Pune. Has Completed Summer internship Project on

" THE STUDY OF MARKET SHARE & PERCEPTION OF CONSUMERS TOWARDS AGASTI PACKAGED MILK"

In our Organization from 1st May 2018 to 31st July 2018 His performance was satisfactory during the summer internship Project Period.

We wish him all the success in future endeavors.

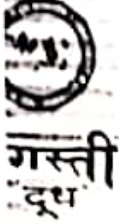
Managing Director

Amrutsagarsah.DudhVyav. Va
Prakriya Sangh maryadit, Akole
Tal -Akole, Dist- A. nagar



Reg No. ANIL/PRO/V/102

Reg Date 09/01/1978



अमृतसागर

**सहकारी दूध व्यावसायिक व
प्रक्रिया संघ मर्यादित, अकोले**

मु.पो.ता. अकोले, जि. अहमदनगर

agastimilk@gmail.com

agastimilk@yahoo.com

फोन : (02424) 229269, 229422, 223429, 202920, 202922

Out word no. Akole /Amrutsagar/ 37 /2018-19

Date- 12/04/2018

Certificate

This is certifying that Mr. Borhade Jaywant Subhash student of MBA II studying in AMBINAV EDUCATION SOCIETY'S INSTITUTE OF MANAGEMENT & BUSINESS ADMINISTRATION AKOLE, has completed project work in Finance titled as:

TO STUDY THE CUSTOMERS SATISFACTION TO WARDS AGASTI PACKGED MILK "TO AMRUTSAGAR SAHAKARI DUDH VYAVASAYIK VA PRAKRIYA SANGH LTD. AKOLE"

for our company from 1st Jun 2017 to 31st July 2017 and has submitted report successfully.

We wish him all the success in future endeavors.

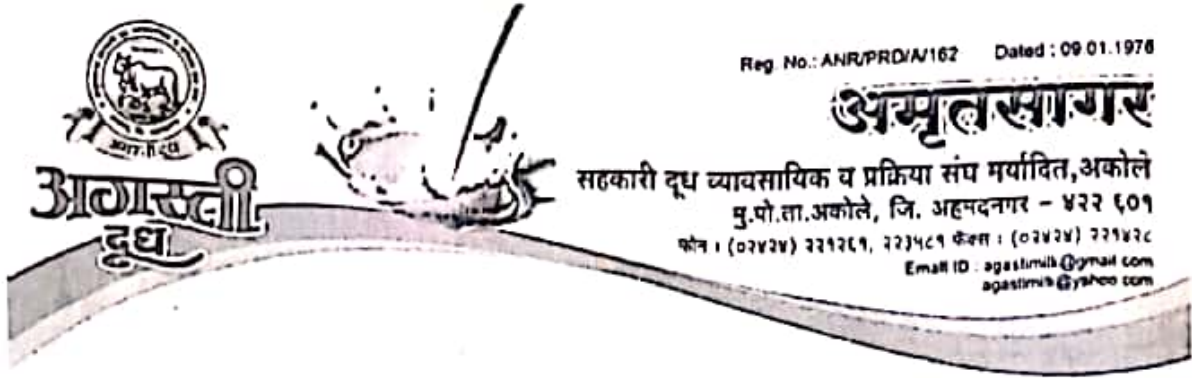
AS *(Signature)*

General Manager

Amrutsagarsah.DudhVyav. ValPrakriyaSanghmaryaditAkole
Tel - AkoleDist- A. nager



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Reg. No.: ANR/PRD/A/162 Dated: 09.01.1978

अमृतसागर

सहकारी दूध व्यावसायिक व प्रक्रिया संप मर्यादित, अकोले
मु.पो.ता.अकोले, जि. अहमदनगर - ४२२ ६०१

फोन : (०२४२४) २२१२६१, २२१५८१ फॅक्स : (०२४२४) २२१४२८

Email ID : agastimilk@gmail.com
agastimilk@yahoo.com

Out Word No./Akole /Amrutsagar/ 181 /2018-19

Date- 19 /11/2018

Certificate

This is certified that Mr. BHAUSAHEB SOPAN ANDHIALE a student of MBA - Second year of "Abhinav Education Society's Institute of Management and Business Administration, Akole; Dist- Ahmednagar, Savitribai Phule Pune University, Pune. Has Completed Summer Project on

" THE STUDY OF LABOUR WELFARE FACILITIES UNDER THE PROVISION OF FACTORIES ACT 1948 "

In our Organization from 15/05/2018 to 15/07/2018 His performance was satisfactory during the summer Project Period.

We wish him all the success in future endeavors.

Managing Director

Amrutsagarsah.DudhVyav. Va
Prakriya Sangh maryadit, Akole
Tal -Akole, Dist- A. nagar





Reg No ANR/PRD/A/162 Dated . 09.01.1976

अमृतसागर

सहकारी दूध व्यावसायिक व प्रक्रिया संघ मर्यादित, अकोले
मु.पो.ता.अकोले, जि. अहमदनगर - ४२२ ६०९

फोन : (०२४२४) २२१२८९, २२३५८९ फॅक्स : (०२४२४) २२१४२८

Email ID agastimilk@gmail.com
agastimilk@yahoo.com

Out Word No./Akole /Amrutsagar/ 725 /2018-19

Date- 22 /11/2018



Certificate

This is certified that Mr. Tushar Omkar Diwate a student of MBA - Second year of "Abhinav Education Society's Institute of Management and Business Administration, Akole; Dist- Ahmednagar, Savitribai Phule Pune University, Pune. Has Completed Summer internship Project on

" THE STUDY OF EFFECTIVENESS OF PROMOTIONAL MIX STRATEGY "

In our Organization from 01/05/2018 to 31/07/2018 His performance was satisfactory during the summer internship Project Period.

We wish him all the success in future endeavors.

[Signature]

Managing Director

Amrutsagarsah.DudhVyav. Va
Prakriya Sangh maryadit, Akole
Tal -Akole, Dist- A. nagar



Reg No ANR/PRD/A/ 182

Reg Date : 09/01/1976



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सहकारी दूध व्यावसायिक व
प्रक्रिया संघ मर्यादित, अकोले

मु.पो.ता. अकोले, जि. अहमदनगर

agastmilk@gmail.com

agastmilk@yahoo.com

फोन : (02828) 229269, 229826, 223469, 202927, 202926

Out Word No./Akole /Amrutsagar/ 656 /2018-19

Date- 06/10/2018

Certificate

This is certify that Mr.Prashant Sampat Gunjal a student of MBA - II year of "ABHINAV EDUCATION SOCIETY'S INSTITUTE OF MANAGEMENT AND BUSINESS ADMINISTRATION (MBA), AKOLE "Dist- Ahmednagar,has done project work title of " A Study of customer satisfaction towards agastl packaged milk " provided by Amrutsagar sah. Dudh Vyav. Va Prakriya Sangh Maryadit,Akole.He is completed this project under our guidance & Supervision, During the period 01/06/2018 to 31/07/2018

He has submitted the report successfully .

We wish him all the success in future endeavors.

Managing Director
Amrutsagarsah.DudhVyav. VaPrakriyaSanghmaryaditAkole
Tel -Akole Dist- A. nagar





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गहवारां दुध व्यावसायिक व प्रक्रिया संग मर्यादित, अकोले
मु.पो.ता.अकोले, जि. अहमदनगर - ४२२ ६०९
Email ID: amrutsagarsah.dudh@gmail.com

Out Word No./Akole /Amrutsagar/ / /2018-19

Date-08/12/2018

Certificate

This is certify that Mr Akshay Kacharu Thatar a student of MBA - II year of "ABHINAV EDUCATION SOCIETY'S INSTITUTE OF MANAGEMENT AND BUSINESS ADMINISTRATION (MBA), AKOLE "Dist- Ahmednagar, has done project work title of " THE STUDY OF WORKING CAPITAL ANALYSIS " provided by Amrutsagar sah. Dudh Vyav. Va Prakriya Sangh Maryadit, Akole. He is completed this project under our guidance & Supervision. During the period 01/06/2018 to 31/07/2018 He has submitted the report successfully .

We wish him all the success in future endeavors.

(Signature)

Managing Director

Amrutsagarsah.DudhVyav. VaPrakriyaSanghmaryadit,Akole
Tal Akole,Dist- A. nagar





Reg. No.: ANR/PRD/A/162 Dated: 09.01.1976

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सहकारी दूध व्यावसायिक व प्रक्रिया संघ मर्यादित, अकोले

मु.पो.ता.अकोले, जि. अहमदनगर - ४२२ ६०९

फोन : (०२४२४) २२९२६९, २२३५८९ फॅक्स : (०२४२४) २२९४२८

Email ID : agastimilk@gmail.com
agastimilk@yahoo.com

Out Word No./Akole /Amrutsagar/८७३ /2018-19

Date-०८/12/2018

Certificate

This is certify that Mr Akshay Kacharu Thatar a student of MBA - II year of "ABHINAV EDUCATION SOCIETY'S INSTITUTE OF MANAGEMENT AND BUSINESS ADMINISTRATION (MBA), AKOLE "Dist- Ahmednagar, has done project work title of "THE STUDY OF WORKING CAPITAL ANALYSIS" provided by Amrutsagar sah. Dudh Vyav. Va Prakriya Sangh Maryadit, Akole. He is completed this project under our guidance & Supervision, During the period 01/06/2018 to 31/07/2018

He has submitted the report successfully .

We wish him all the success in future endeavors.

(Signature)

Managing Director

Amrutsagarsah.DudhVyav. VaPrakriyaSanghmaryadit,Akole

Tal - Akole, Dist- A. nagar





OM SAI DAIRY PVT. LTD.

DATE -01/09/2018

O/W.NO/OM SAI/CERTIFICATE/ 158/2018-2019

CERTIFICATE

This is to certify that Mr. Sainath Dilip Jaybhaye a student of ABHINAV EDUCATION SOCIETY'S INSTITUTE OF MANAGEMENT AND BUSSINESS ADMINISTRATION under SAVITRIBAI PHULE UNIVERCITY OF PUNE has Successfully completed the project work on "A STUDY OF WORKING CAPITAL ANALYSIS " during the period 1st June 2018 to 31st July 2018 .

During the project period we found Mr. Sainath Dilip Jaybhaye Confident in her project work .His performance on the same has been sincere & satisfactory.

We wish his all the best for all his future endeavors.

Managing Director
Om Sai Dairy Pvt.Ltd.



OM SAI DAIRY PVT. LTD.

Address - Akole-Devthan Road, Sugaoon Kd, Tal. Akole, Dist. Ahmednagar

Tele Fax - (02424) 202129, Mob : 9767715454.

Email - omsaiddairy@gmail.com, omsaiddairyprivateld@rediffmail.com

Reg No. - U-15203/PN/2007/PTC-130822. Date : 10.10.2007



Om Sai Dairy Pvt. Ltd.

TO WHOMSOEVER IT MAY CONCERN

This is certify that THATAR MONIKA ANIL has successfully completed this project work in our organization from 15-10-2021 to 15-12-2021 with the title "A STUDY OF WORKING CAPITAL MANAGEMENT OF OM SAI DAIRY PVT. LTD.,"

During his tenure with us we found him sincere, hard working & she bears a good moral conduct.

We wish him all the very best for his future endeavors.

For OM SAI DAIRY PVT.LTD.




ज्यवस्थित संवालय
ओम साई डेअरी प्रा.लि.



Factory & Office

Om Sai Dairy, Devthan Road, Sugaon Kd., Tal.Akole, Dist Ahmednagar, 422 601, Maharashtra, INDIA

☎ 02424-247044 9767715454

✉ om.saidairy@gmail.com

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Pure by Nature

Om Sai Dairy Pvt. Ltd. **IL**
Pur

DATE: 16/12/2021

This is to certify that **SHIREYAS SANJAY NAWALE** has successfully completed his project work in our Organization from 15 OCTOBER 2021 date to till date 15 DECEMBER 2021 with the title "THE STUDY OF SUPPLY CHAIN MANAGEMENT" AT OM SAI DAIRY PVT. LTD.

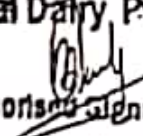
During his tenure with us we found him sincere, hard working and he bears a good moral conduct. We wish him all the very best for his future endeavors.

For Company name



(Authorised Signatory)

Om Sai Dairy Pvt. Ltd.


Authorised signature



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PRAVARA SAHAKARI BANK LTD.

(SCHEDULED BANK)

H. O. LONI : 413736, TAL : RAHATA, DIST. : AHMEDNAGAR. (MAH.)
TEL : (02422) 273450, 273471, 273516-17-18, 273715-16 FAX : (02422) 273715
E-Mail: psb_ho@rediffmail.com

Date: 14/11/2019

TO WHOM SO EVER IT MAY CONCERN

This is to certify that Miss. Nehe Yogita Kisan student of Institute of Management & Business Administration, Akole has successfully completed "A SUMMER INTERNSHIP PROJECT REPORT CARRIED OUT AT PRAVARA SAHAKARI BANK LTD., LONI Bk." towards fulfillment of MBA course as prescribed by the Savitribai Phule Pune University.

The project work was carried out during the month of 15/05/2019 to 14/07/2019 in our organization.

During the tenure of her training, we found she has to be sincere and hardworking. She has worked thoroughly on the subject & her efforts towards the project have been appreciated.

For report and findings in this subject is as per her knowledge and understanding.

We wish all the best for her career.



Resident
Chief Manager





S. R. THORAT MILK PRODUCTS PVT. LTD.

Rajapur Road, Sangamner - 422605. Dist:- Ahmednagar, Maharashtra (India)

Phone: +91-2425-225044, 224958 (4 Lines) Fax: +91-2425-225281,

Email: thoratomilk@vsnl.net, thoratomilk@gmail.com

Website: www.srthoratomilk.com

REF. No.

date : 10/6/2018

Certificate

This is certify that the project entitled "A STUDY OF CONSUMER BEHAVIOUR TOWARDS S.R THORAT MILK PRODUCTS IN SANGAMNER CITY"ATS.R.THORAT MILK PRODUCTS PVT LTD. is submitted by MR. SATYAVAN DATTATRAY SHIELKE" Student of master of business administration, satisfactory & successfully carried out the project work. Important sources used have been duly acknowledged in this report. This is submitted for the partial fulfillment of MBA & financial management curriculum as per the rules of savitribai phule Pune University, pune.





SAHYADRI AGRO INDUSTRIES & FOODS PVT. LTD.
K.G.Road, Tal.Akole, Dist.Ahmednagar- 422 601.

Ref. No SFAI/71/2017

Date 15/03/017

TO WHOMSOEVER IT MAY CONCERN

This is certify that Mr. Shelke Dadabhau Vilas, MBA (HR) student of Abhinav Education Society's Institute of Management and Business Administration .Akole completed his summer Internship project of "Study of Recruitment and selection process" at Sahyadri Agro Industries & Foods Pvt. Ltd. Akole, Dist – Ahemadnagar from the 01/06/2017 To 31/07/2017. During the training period he was found hardworking, sincere and punctual.

We wish all the success in his future.


15/03/17
Mr. Shinde Sandeep

Sr. Manager

Sahyadri Food & Agro Industries, Akole



Customer Care No 8698221111

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TO WHOMSOEVER IT MAY CONCERN

This is certify that Miss. Malve Kanchan Kiran, MBA (HR) student of Abhinav Education Society's Institute of Management and Business Administration .Akole completed her summer Internship project of at Sahyadri Agro Industries & Foods Pvt. Ltd. Akole, Dist – Ahemadnagar from the 01/06/2017 To 31/07/2017. During the training period she was found hardworking, sincere and punctual.

We wish all the success in her future.



Mr. Shinde Sandeep
Sr. Manager

Sahyadri Food & Agro Industries, Akole